

# Naing Htoo Aung

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*Third-year Entrepreneurship student with hands-on business growth experience, eager to apply research, analytical, finance, and business development skills in an investment environment, with interests in real estate and healthcare..*

## EDUCATION

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**Thammasat University, Thailand** | *B.A. in Global Studies and Social Entrepreneurship* | **GPA: 3.83** | 2023 – Present

- **Academic Excellence Award (2025):** Recognized for the highest GPA (3.85) in the cohort.
- **Relevant Coursework:** Global Studies Research Project, Financial Management, Economics, Global Environment of International Business, Complete Investment, Strategic Management for Social Entrepreneur, Accounting Principles for Social Entrepreneur

**Mandalay Technological University, Myanmar** | *B.E. in Chemical Engineering* | 2016 – 2020

- Completed 4 of 6 years (Interrupted due to political situation); provided a strong foundation in **quantitative analysis and engineering methodology**.

## WORK EXPERIENCE

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**Founder & Business Development Lead** — *Your Educators Education Center* 2022 – Present

- Founded and operated an education center which served over 700GED students from Myanmar
- Delivered GED subject instruction and developed comprehensive learning resources
- Awarded 40 scholarships to students facing financial hardship
- Architected a digital strategy that grew the center's TikTok to 52.8K+ followers (414K+ likes) and Facebook to 5.1K+ followers

**Sales & Marketing Intern** — *Citrus Myanmar* 2024

- Managed the 'Bangkok in your Budget' business page and handled customer communications for travel package sales

**Freelance Real Estate Agent** — *Pakkokku, Magway, Myanmar* 2021 – 2022

- Performed **market research and analysis** on property values and rental trends in the regional market.
- Managed **deal processes** for residential sales and rentals, including lead generation and negotiations.
- Applied local knowledge to advise clients on property documentation and **regulatory requirements**

## COMPETITIONS & AWARDS

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**University Representative** — *Thailand Macro Business Simulation* 2026

- Developed a production business strategy applying business modeling and accounting knowledge

**Best of the Rest Award** — *Climate-Change Maker Hackathon (Take The OATHE)* 2025

- Designed EcoWiz, a mobile app connecting users to certified e-waste collection points with a gamified rewards system (<https://devpost.com/software/ecowiz-ysh0ax>)
- Conducted rapid user research with 92+ survey responses in a single day to validate user-centered design

**Semifinalist** — *Next-Gen Start-up Competition, Thammasat University* 2025

- Pitched a sustainable business model for EcoWiz, focusing on certified e-waste collection infrastructure

**International Competitor** — *Hack the Globe, Global Spark* 2025

- Competed alongside teams from top universities worldwide
- Designed HaveIt, a platform for renting agricultural machinery to reduce open-burning and PM2.5 in Chiang Mai (<https://devpost.com/software/haveit>)

**University Representative** — *Start-up Thailand League Regional Competition* 2024

- Developed a protein-rich chocolate product business model using cricket powder as a sustainable protein source

- First Runner-Up** — *TU Start-up Contest, Thammasat University* 2024
- Built a circular economy business model for managing university canteen waste through Black Soldier Fly (BSF) bioconversion

## VOLUNTEERING

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- Vice President** — *International Student Club, School of Global Studies* 2024 – 2025
- Planned and organized five networking and collaboration events for international students
  - Fostered an inclusive and supportive environment for the international student community
- Founder & Librarian** — *MTU Students' Library* 2018 – 2019
- Established a student library to promote learning and reading culture on campus
  - Organized the cataloging system and led fundraising and book donation events
- Editor & Co-Founder** — *Tmar Breeze University Magazine* 2018 – 2019
- Collaborated with student writers to produce and publish three monthly issues
- Organizing Member** — *MYEO & AIESEC Workshops at MTU* 2017 – 2018
- Co-organized knowledge-sharing workshops with Myanmar Youth Empowerment Organization and AIESEC
- Organizer** — *MTU Literature Association* 2016 – 2019
- Organized weekly reading events, writing competitions, and author-sharing sessions to cultivate a literary community

## ADDITIONAL TRAININGS

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- Creator Guide Class (Batch 8)** — *ITK Online Class* 2026
- Completed professional training in Content Creation, Creative Writing, Video Editing, and Digital Storytelling.
- Fundamentals of Business Studies** — *Spring University, Myanmar* 2024
- 4-month program covering business planning, HR, and finance basics
- Entrepreneurial Finance and Personal Planning** — *Hangdong Global University* 2024
- 4-month online program focused on financial planning for business and personal use

## SKILLS & LANGUAGES

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**Technical Finance:** Basic Finance & Accounting, Financial Planning, Business Case Modeling, Research Methodology

**Data & Project Management:** Microsoft Excel (Advanced), Google Sheets, Project Management, Research Methodology.

**Soft Skills:** Analytical Thinking, Professional Communication, Adaptive Leadership, Fast Learner.

**Languages:** English (Proficient), Burmese (Native).